

# Bharat C. Patel

Managing Director | AI & Data Lead for Defense  
Accenture Federal Services

Mr. Bharat C. Patel serves as Managing Director, AI & Data Lead for Defense within Accenture Federal Services' Defense portfolio, driving strategic growth across Joint Estate and Combatant Command accounts while delivering sustained double-digit expansion. He also supports Accenture Commercial Technology's product portfolio, helping establish a unified product strategy and roadmap that translates mission needs into scalable, repeatable solutions, products, and services. He leads mission-focused innovation that integrates data, AI, cloud, cyber, and next-generation platforms to accelerate defense modernization and strengthen mission readiness.

Mr. Patel previously served as Product Lead for Project Linchpin, an initiative he spearheaded in July 2022. Project Linchpin now serves as the Army's AI Operations and Services Ecosystem under the Army's Next Generation Command & Control initiative. In this role, he established a dynamic, agile, value-driven organization and secured more than \$250 million across the Future Years Defense Program (FYDP). He defined the mission and vision, set strategic acquisition and programmatic objectives, and drove a technical strategy focused on secure, trusted infrastructure, standards, and governance. This strategy enabled a multilayered contracting approach to access industry's best-of-breed products, solutions, and services. He created strategic partnerships across the Department of War, Intelligence Community, and Military Services to maximize investments and share resources. Under his leadership, Project Linchpin managed an AI ecosystem encompassing more than 35 companies across 10 states.

Previously, Mr. Patel led all studies, pilots, and prototyping efforts for Project Manager, Intelligence Systems and Analytics (PM IS&A). He led the ground station modernization effort that informed the Tactical Intelligence Targeting Access Node (TITAN), the Army's next-generation Intelligence, Surveillance, and Reconnaissance ground station and a major Army contribution to Joint All-Domain Command and Control. Enabled by AI and machine learning, TITAN processes sensor data from space, high-altitude, aerial, and terrestrial layers to support targeting, situational awareness, and understanding, reduce the sensor-to-shooter timeline, and enable Multi-Domain Operations.

He also served as the Army's technical lead supporting the Algorithmic Warfare Cross-Functional Team (Project Maven), deploying full-motion video (FMV) computer vision AI/ML in operations and assisting with third-party testing and evaluation of FMV models before deployment. He managed Science and Technology (S&T) efforts across the IS&A portfolio, working closely with the DoD and Army S&T community to shape strategy, manage efforts, and develop transition opportunities. In parallel, he served as lead engineer for a software-intensive Acquisition Category I program of record that fielded capability across the Army Intelligence Warfighting function, integrating industry and government capabilities, including S&T efforts.

Mr. Patel began his career supporting PEO IEW&S Headquarters, guiding critical Army modernization efforts. As Strategic Technology Manager, he worked across the PEO portfolio to identify technology gaps and inform the Army requirements community, industry, and the S&T community. He developed long-range technology roadmaps informed by industry and government investments and used them to communicate technology evolution and shape modernization efforts, including the Army's Signals Intelligence and Terrestrial Layer portfolios.

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